

CUSTOMER SUCCESS STORY

BUILT TO EVOLVE: OMEGA RIGGERS' 3.5X GROWTH STORY WITH WRIGHTPLAN

ABOUT OMEGA RIGGERS

INDUSTRIES

- Rigging
- Machinery Moving
- Steel Fabrication and Erection

MARKETS SERVED

- Commercial
- Industrial
- Aviation & Space
- Environmental

CHALLENGES BEFORE IMPLEMENTATION

- Disjointed team communication, making it hard to share information and stay aligned
- Manual quoting and invoicing, causing inefficiencies and inconsistent pricing
- Scattered records and certification tracking, slowing operations and compliance
- Limited data visibility, making it tough to track performance or plan strategically

WRIGHTPLAN TOOLS USED



Quoting



Tracking



Invoicing



Reporting

KEY RESULTS

QUOTED REVENUE INCREASED BY

235%

GROWTH IN JOB REVENUE INCREASED BY

350%

CUSTOMER QUOTE

"We've become more unified; we can quote a lot alike between the four project managers, helping with fluidity and cohesiveness between all our quotes. We continue to grow as a company, and WrightPlan has been a big part of that."

- Wes Cotter, VP, Omega Riggers

Ready to quote faster and grow smarter?
Book your free demo at wrightplan.com/contact